

Tanzania | Coffee Structural Reforms

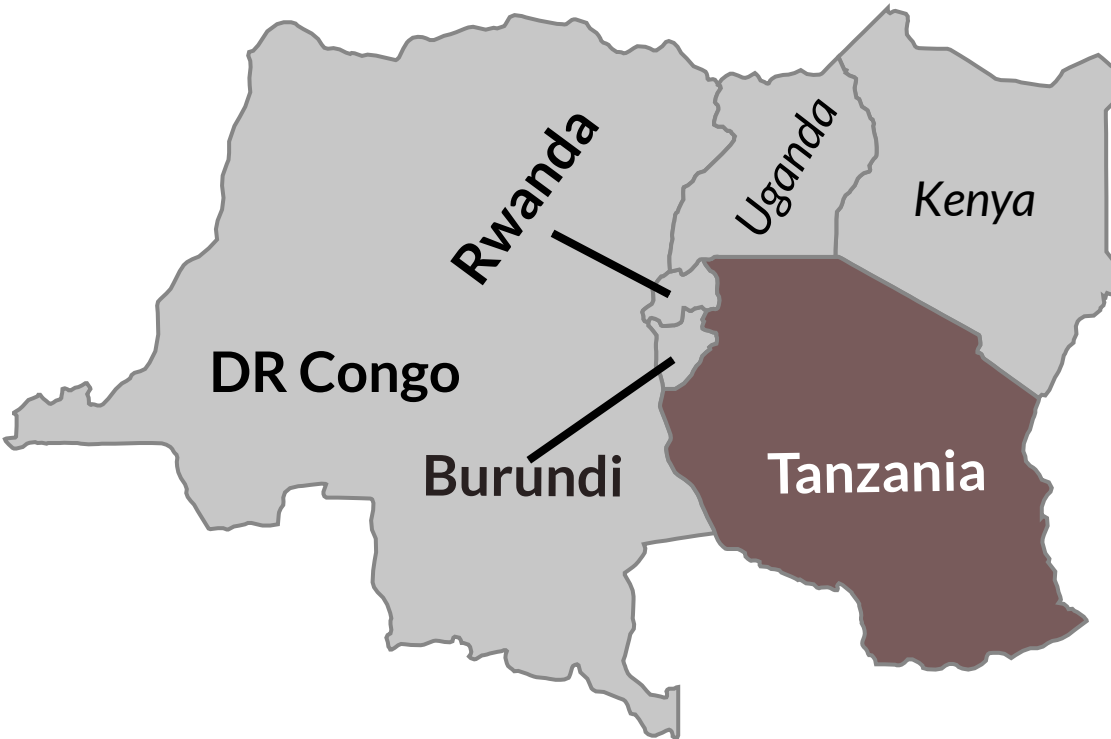
An Opportunity more than a Threat ..

Context:
Tanzania produces over 1M bags of coffee. Multinationals channel the majority of the exports and circa 90% of the certification schemes & sustainability programs in the country. The 2018 crop shipments are expected to start in August







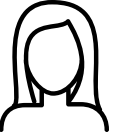














The Problem:
Multinationals are not allowed to operate locally anymore, this means all sales must go through the auction therefore farmers are obliged to join existing or to be formed local Coops.

Direct Consequences:

- No production of Fully Washed coffees in South to be expected
- No production of certified coffees finding it's way to the Roaster buyers
- High possibility for disruption of the coffee flow and lack of focus on quality standards throughout the chain



There is more to East Africa's potential..

Burundi	Rwanda	DR Congo
C E R T I F I E D F O B O F F E R S		
<div>FW 15+ 9,600 bags Fair Trade (POA) </div> <div> 86 pts</div> <div>FW 15+ 3,200 bags UTZ & Akawa (+65 cts)  </div> <div>FW AA 960 bags UTZ & Akawa (+65 cts)  </div>	<div> FW 15+ 3,200 bags Fair Trade Coffee by Women (252 cts)  </div> <div>FW 15+ 3,200 bags FTO & FTO RFA (245 cts & POA)   </div> <div>Ordinary 3,200 bags FTO & FTO RFA (200 cts & POA)   </div>	<div>Kivu 3 3,200 bags FTO (245 cts)  </div> <div>Kivu 4 3,200 bags FTO (200 cts & POA)  </div> <div>Kivu 3 3,200 bags UTZ ORG (+80 cts & POA)  </div>
C O N V E N T I O N A L F O B O F F E R S		
<div>FW 15+ 9,600 bags (+40 cts)</div> <div>FW Lampimbo 6,400 bags (+3 cts)</div>	<div>FW 15+ 9,600 bags (+40 cts)</div> <div>Ordinary 9,600 bags (+2 cts)</div>	<div>Kivu 4 Natural 960 bags (-8 cts)</div> <div>Kivu 4 3,200 bags (-4 cts)</div>

... And many more, including Ugandan and Kenyan coffees ...

For all enquiries:
TRADE@SUPREMO.BE

